

# The path to successful enterprise liquidity management: Supply chain finance

13<sup>th</sup> September 2023

kyriba®

# Kyriba's speaker



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# Today's challenges



High inflation



High interest rates



Geopolitical tension



Supply chain disruption



FX volatility



Cyber security threat



New regulation

# Global SaaS enterprise liquidity management platform

*“redesigning how liquidity is managed as a strategic source to deliver value, growth and resilience against the backdrop of economic uncertainty”*



**25%** YoY growth rate



**\$250mIn** R&D



**2mIn** bank accounts



**+2,500** clients



**+80,000** users



**1000** financial institutions



**3bIn** bank transactions p.a.



**\$15trIn** payments p.a.

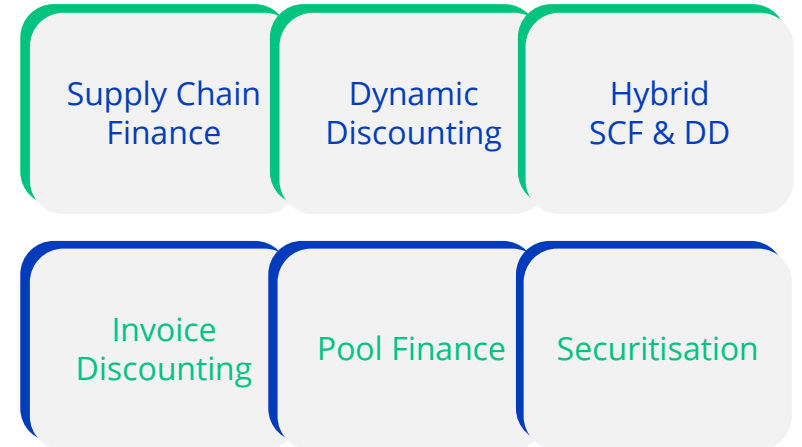


**10mIn** API calls / month

# Credentials in Working Capital

Working Capital is a key component of Kyriba's Enterprise Liquidity Management Platform. It has been a strategic focus for Kyriba for the last decade, including significant investment in our team and products.

<b>500+</b> programmes	<b>10</b> white-labels	<b>32</b> currencies
<b>95+</b> supplier countries	<b>2mIn</b> invoices / month	<b>\$16bIn</b> funded in 2022

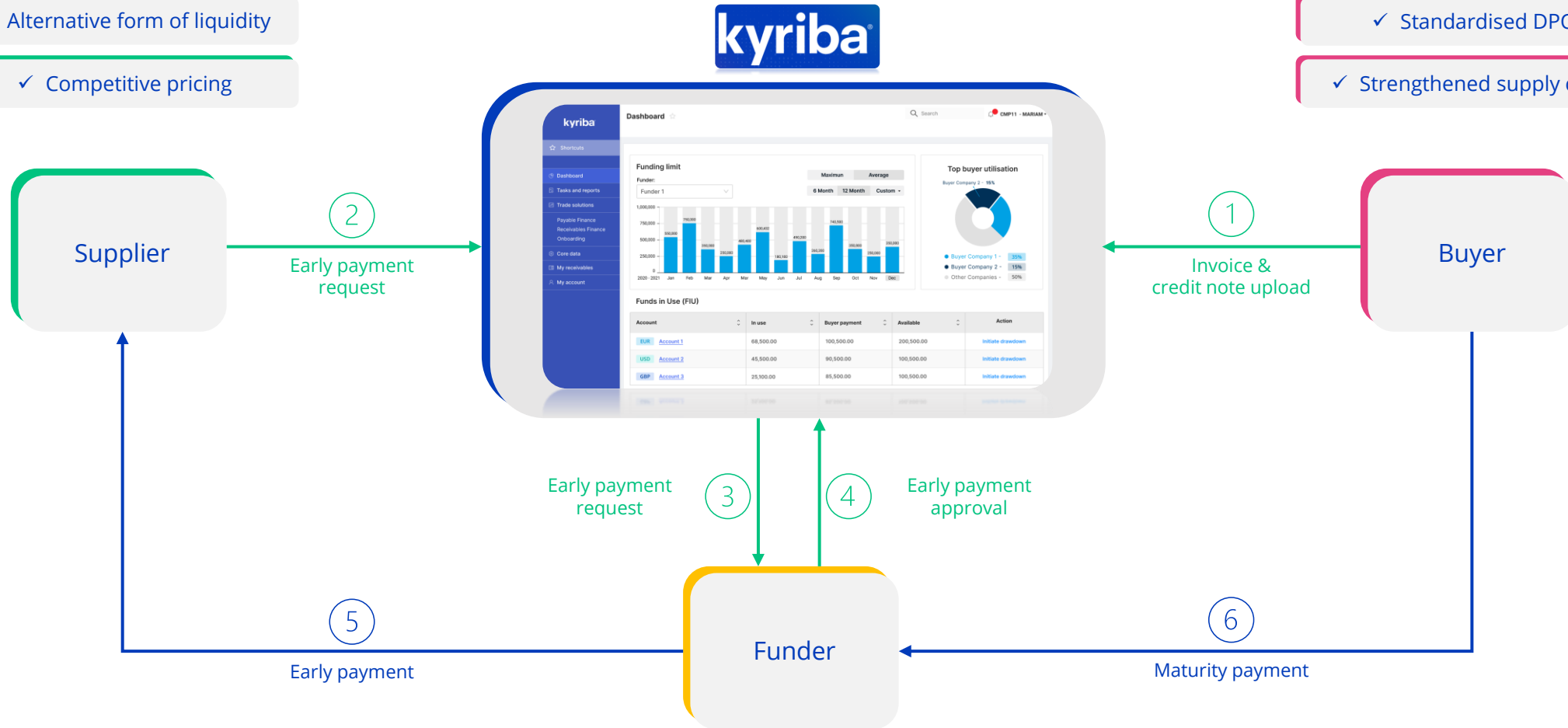


- ★ **World Top 5 Best Innovators**, Global Finance Magazine, 2022
- ★ **World's Best Supplier Enablement**, Global Finance Awards, 2021
- ★ **Best-in-Class Vendor for Supply Chain Finance**, Aite Novarica Impact Report, 2021
- ★ **World's Best Dynamic Discounting System**, Global Finance Awards, 2020

# Kyriba's product suite - supply chain / payables finance

- ✓ Improved visibility
- ✓ Alternative form of liquidity
- ✓ Competitive pricing

- ✓ Free cash flow
- ✓ Standardised DPO
- ✓ Strengthened supply chain



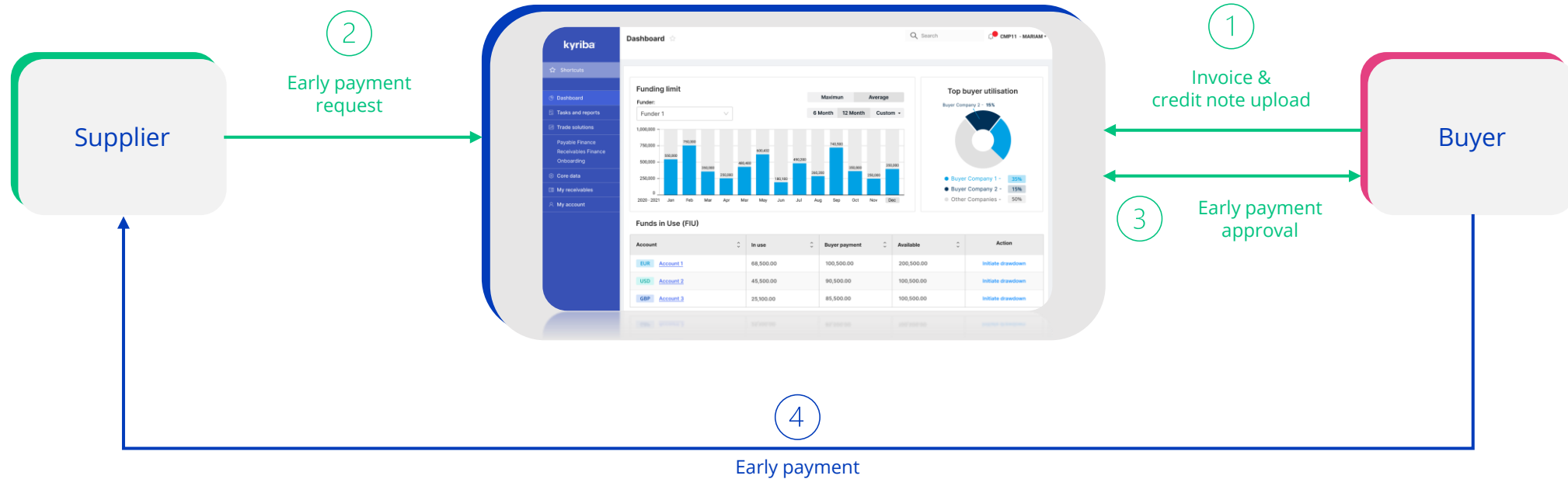
# Kyriba's product suite - dynamic discounting

✓ Alternative form of liquidity

✓ Flexible arrangement

✓ Cost benefits

✓ Sliding scale pricing



# Kyriba's product suite - hybrid solution





# Kyriba's case studies



- ✓ 33 buying entities
- ✓ 35,500+ suppliers
- ✓ 14 financial institutions

**FERRERO**



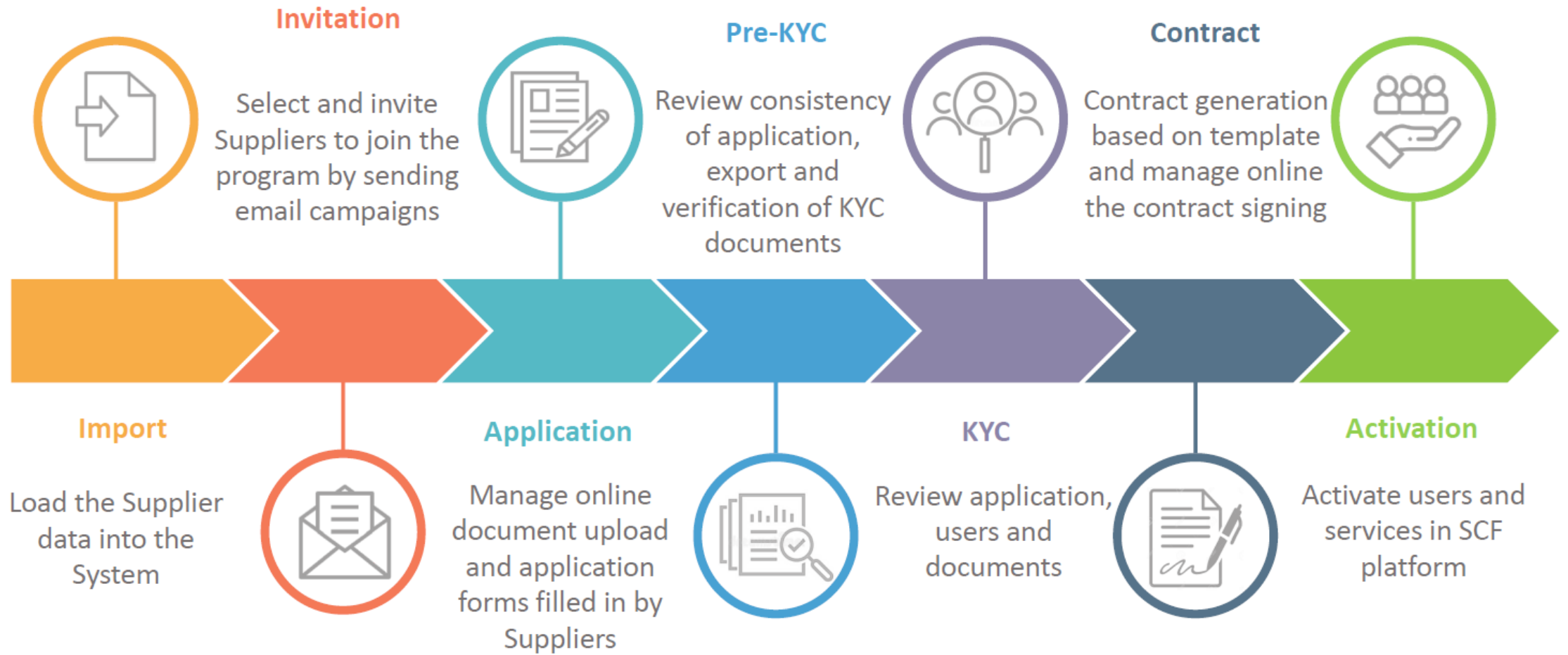
- ✓ 27 countries around the globe
- ✓ 500+ corporates
- ✓ 30,000+ suppliers

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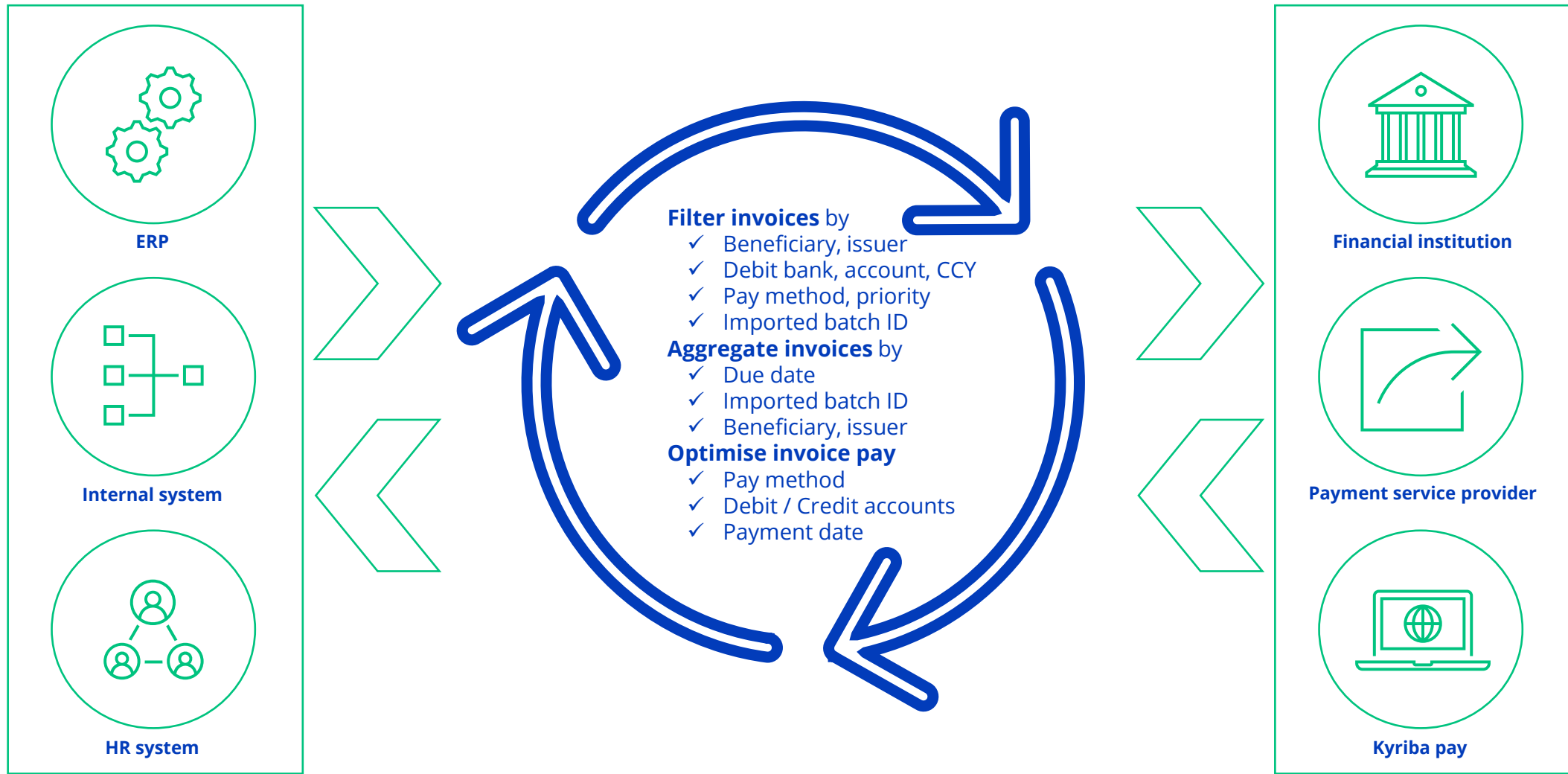


**CIT Bank**®

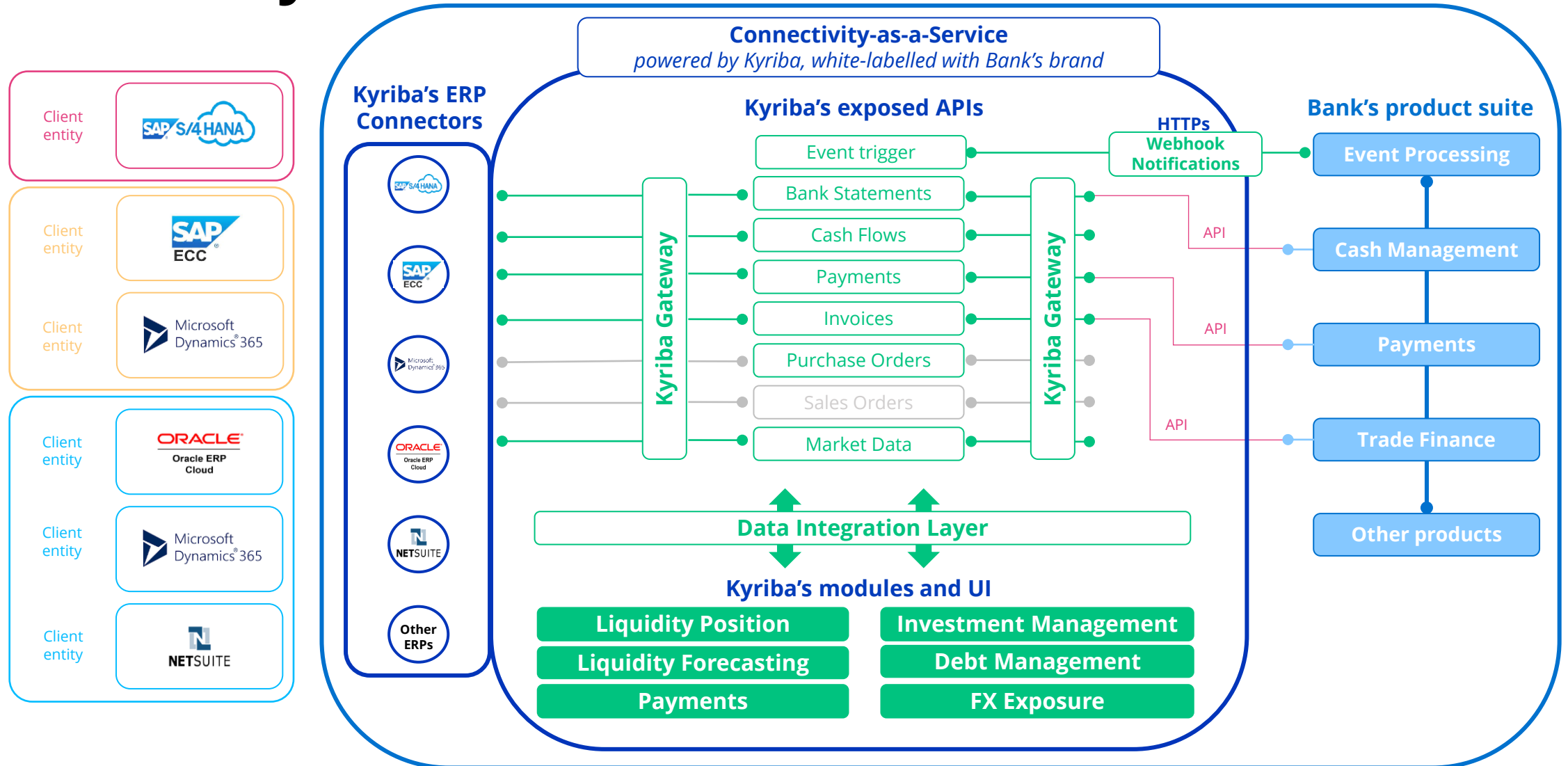
# Onboarding - automated activation



# Payments – payment builder



# Connectivity as a Service



# Thank you!



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